

Personal Motivation and Traits

- What motivates you to do your best work?
- Tell me about a time you went “out on a limb” to get something done at work?
- What do you find most frustrating at work?
- Tell me about a project that got you really excited?
- How do you define doing your job and doing a good job?
- What makes a job enjoyable for you?
- Under what conditions do you work best?
- What is your greatest strength/weakness or deficiency?
- Tell me about a work task you enjoy.



Interview Questions

Goals

- What are your 5-year goals?
- Tell me what “success” means to you.
- What does “failure” mean to you?
- Do you consider yourself successful?
- Do you set goals for yourself if so how?

Communication

- Tell me about a work situation you had that required excellent communication skills.
- Do you prefer to speak directly with someone or send a memo?
- How would you grade your ability to communicate with upper level management, customers, and peers?
- What was more important on your job, written or oral communication?

Flexibility

- Tell me about the last change which occurred in your office. How did you handle it?
- I'm interested in hearing about the last time you took a risk at work. What was it and in retrospect, was it the right decision?
- How important is communication and interaction with others on your job?
- Give me an example of the last time you went above and beyond the call of duty to get the job done.
- In what areas do you typically have the least amount of patience at work?

Stress

- Tell me about a deadline you had to meet. How much advance notice did you have?
- You have worked in a fast paced environment. How did you like the environment?
- What kinds of decisions are most difficult for you?
- What is the most difficult work situation you have faced?
- What types of jobs do you have the most difficulty with?
- What do you do when you're having trouble with your job?
- What do you do when you have a great deal of work to accomplish in a short period of time?

Manageability

- What do you do when you're having trouble with a boss?
- If your boss knew you were interviewing, what would he say?
- Your supervisor tells you to do something in a way you know is dead wrong. What do you do?
- If your supervisor unfairly criticized you, what would you do?
- I would be interested to hear about an occasion when your work or an idea was criticized, what was criticized, who criticized you, and how did you handle it?
- Describe the best manager you ever had. The worst. What qualities did each of them have?