

Sample Questions You Might Ask

1. Identify a typical career path in your organization for someone with my qualifications. What is a realistic timeframe for advancement?
2. How is an employee evaluated and promoted?
3. What is the retention rate of individuals in the position for which I am interviewing?
4. Describe the typical first-year assignments.
5. What are the challenging facets of this job?
6. What are the company's plans for future growth?
7. What industry trends will occur in this company?
8. What makes your firm different from its competitors?
9. Describe the work environment.
10. What are the company's strengths and weaknesses?
11. How would you describe your corporation's personality and management style?
12. Is it company policy to promote from within?
13. Tell me the work history of your top management.
14. What are your expectations for new hires?
15. What is the overall structure of the department where this position is located?
16. What qualities are you looking for in the right person for this position?
17. What characteristics does a successful person have at your company?
18. What type of training is available?
19. What kind of ongoing professional development programs are available to help me continue to grow?
20. Whom would I report to in this position? What can you tell me about that person's management style?
21. Any other questions brought about by your company research... "I saw on your website ..." or "In my research, I found..."

Taken from the WTAMU Career and Professional Development online Interviewing Workshop.

